

**LON SMITH ROOFING RESUME**  
**A-1 SYSTEMS, INC., d/b/a LON SMITH ROOFING**

**FORT WORTH OFFICE**

**(Corporate Office)**

**904 E. Waggoman**

**Fort Worth, TX 76110**

**Phone: Local (817) 926-8400 or Metro (972) 231-0001**

**Fax #: Local (817) 926-5124 or Metro (888) 829-2345**

**DALLAS OFFICE**

**3731 Cavalier Dr.**

**Garland, TX 75042**

**Phone: (214) 221-1400**

**Fax: (214) 221-1410**

**AUSTIN OFFICE**

**9518 Hwy 290 West, Unit B**

**Austin, TX 78736**

**Phone: (512) 615-7111**

**Fax: (512) 615-7120**

**Officers / Directors:**

David E. Cox -- President

Scott Hamilton -- Vice President of Sales

Judy A. Smith -- Secretary/Treasurer

Bill Sellers -- Commercial Sales Manager

Shawn Michael -- Fort Worth Sales Manager

Matt Peterson -- Dallas Sales Manager

David Beadles -- Dir. of Field Operations

Glenn North -- Vice President / General Manager Austin

Kurt Walker -- Commercial Department Manager

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**Type of**

**Organization:**      Incorporation Date - 06/20/88  
                                 State of Incorporation - Texas

**Type of Work:**      Commercial Roofing, Residential and Architectural Metal

**Inception of Company: 1974**

**Number of Employees:** 142

**Number of Estimators:** 23

**Number of Employees by Trades:**

Trade	Qty	Trade	Qty
Commercial Roof Installer	65	Administration	10
Accounting	9	Operations	15
Inspection	12	Material Handlers & Delivery	8

**Servicing Area:**      United States

**Type of Estimating Program:** Manual and Computer Aided

**Cellular Phones in Vehicles:** 40 - Estimators, Inspectors, and Foremen

**Expertise (Restoration or Upstarts):** 4 - Ex-General Contractors

**Average Annual Sales:**      \$24,000,000

## LON SMITH ROOFING RESUME – Continued

Page 2

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**Bonding Capacity:** Single Job - \$2,000,000.00

**Bonding Agent:** Summit Global Partners (817) 332-0900

**Insurance** Workers Compensation \$ 500,000.00 each accident

**Liability Limits:** General Liability \$2,000,000.00 each occurrence

Automobile Liability \$1,000,000.00 combined single limit

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**Licensing:** No licensing is required for roofing in the state of Texas.  
RCAT Certified Contractor for Commercial and Residential.  
Florida Certification

**Claims/  
Lawsuits:** No judgments have ever been levied against this company or any  
of its officers. This organization and its officers have never failed to  
complete any work awarded to it or them.

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**Affiliations:** National Roofing Contractors Association  
Roofing Contractors Association of Texas  
North Texas Roofing Contractors Association  
Associated General Contractors  
Fort Worth Better Business Bureau  
Dallas Better Business Bureau  
Houston Better Business Bureau  
Austin Better Business Bureau  
Indianapolis Better Business Bureau

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**References:** Dunn & Bradstreet: ID# 04-711-2016

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### Trade References:

Spec Roofing Contractors Supply Steve Wright  
P.O. Box 542646 (972) 263-5844  
Dallas, TX 75354-2646 (972) 869-2745 - Fax

Fort Worth Roofing Supply Bobby Burke  
800 West Vickery (817) 335-3055  
Fort Worth, TX 76113 (817) 335-2827 - Fax

ABC Supply John Yonkin  
P.O. Box 8842 (817) 451-2121  
Fort Worth, TX 76124 (817) 451-3190 – Fax

DFW Roofing Supply Mark Walden  
P.O. Box 540817 (214) 358-2600  
Dallas, TX 75354 (214) 357-7878 – Fax

# LON SMITH ROOFING RESUME - Continued

Page 3

Bradco  
8148 I-30 West  
Fort Worth, TX 76108

Charles Collins  
(817) 367-7400  
(817) 367-7401 – Fax

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## List of Previous Clients (Insurance Companies):

State Farm	Farmers	Allstate	Nationwide
Prudential	Liberty Mutual	Metropolitan	Chubb
Amica	Germania	Republic	Safeco
Guide One	USAA	Kemper	Travelers

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## List of Manufacturer Certifications:

Tamko	DuroLast	Firestone	GAF
Berridge	Decra	Elk	Owens Corning
MBCI	CertainTeed	EcoStar	AEP Span

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## List of Satisfied Commercial Customers:

Muckleroy & Falls Job Name	1635 Rogers Road, Fort Worth, 76102 Job Address, City, Zip
AUI Contractors Job Name	4775 North Freeway, Fort Worth, 76106 Job Address, City, Zip
Steele Freeman Contractors Job Name	1301 Lawson Rd., Fort Worth, 76131 Job Address, City, Zip
Bankston Ford Job Name	6850 Hwy 121, Frisco 75034 Job Address, City, Zip
Flower Mound Market Job Name	2321 Cross Timbers, Flower Mound, 75028 Job Address, City, Zip

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The following Independent School Districts:

Arlington	Cleburne	Hillsboro	Mansfield
Fort Worth	Grand Prairie	Keller	Azle

**Over 75,000 Satisfied Residential Customers – References Upon Request**

## LON SMITH ROOFING RESUME – Continued

Page 4

### Experience:

David Cox, President

With our company since 1995, David has over 22 years experience in construction industry management.

Scott Hamilton, Vice President

Scott served as Vice-President for approximately 19 years. In this capacity, Scott was instrumental in obtaining continuing education credits for our annual insurance adjustors seminar in which we train adjustors how to recognize storm damage on roofs.

Bill Sellers, Commercial Sales Manager

For approximately 30 years, Bill has managed our commercial operations. While a member of many industry associations, Bill has RCAT certification, both in business and installation.

Glenn North, Vice President / General Manager Austin

Glenn has spent 17 years in various sales and management positions with GAF Building Materials Corp and Elk Corporation.

Shawn Michael, Fort Worth Sales Manager

Shawn has been with Lon Smith Roofing for 17 years and has served as Steel Division Manager before moving to the Sales Manager position. He is experienced in estimating, project management, and claims assistance. He is also the elected President of NTRCA.

Matt Peterson, Dallas Sales Manager

Matt has served as Dallas Branch Manager since January of 1998. Prior to his hire, he was the General Manager of Centex Home Team Roofing, a division of Centex Homes.

David Beadles, Director of Field Operations

David has been with Lon Smith Roofing since 1995. He has over 22 years of construction, consulting, and management experience.

Kurt Walker, Commercial Department Manager

Kurt has over 15 years experience in commercial roofing, management, estimating and production.



MEL STEVENSON & ASSOCIATES, INC.

KANSAS • MISSOURI • OKLAHOMA • TEXAS

## WAIVER OF MATERIAL LIEN RIGHTS

KANSAS CITY, KS  
2850 Roe Lane  
Kansas City, KS 66103  
913-262-0505  
FAX 913-262-5045

WICHITA, KS  
925 W. Harry  
Wichita, KS 67213  
316-262-5959  
FAX 316-262-5971

ST. LOUIS, MO  
10854 Galt Industrial Dr.  
St. Louis, MO 63132  
314-426-0800  
FAX 314-426-8848

SPRINGFIELD, MO  
2410 S. Scenic  
Springfield, MO 65807  
417-889-8700  
FAX 417-889-8788

TULSA, OK  
6205 E. 16th ST.  
Tulsa, OK 74112  
918-832-1566  
FAX 918-834-7126

OKLAHOMA CITY, OK  
1342 S. W. 3rd ST.  
Oklahoma City, 73108  
405-235-0166  
FAX 405-235-6332

DALLAS, TX  
10305 Gardner Road  
Dallas, TX 75220  
214-444-0711  
Metro: 214-263-5844  
FAX 214-869-2745

FORT WORTH, TX  
3201 W. Vickery  
Fort Worth, TX 76107  
817-332-9313  
Metro 817-429-2214  
FAX 817-336-8808

To: Customers of Lon Smith Roofing

We are pleased to be able to supply the materials required for your roofing project. Due to Lon Smith Roofing's excellent payment history, credit worthiness, and personal financial guarantee from Mr. Lon Smith, we are happy to provide this waiver which is limited to customers of Lon Smith Roofing.

Sincerely,

A handwritten signature in black ink, appearing to read "Mel Stevenson", is written over a light blue horizontal line.

Mel Stevenson  
President/CEO

Commercial



Residential

WAIVER OF MATERIAL

LEIN RIGHTS

TO: CUSTOMERS OF LON SMITH ROOFING

WE ARE PLEASED TO BE ABLE TO SUPPLY THE MATERIALS  
REQUIRED FOR YOUR ROOFING PROJECT. DUE TO LON SMITH  
ROOFING'S EXCELLENT PAYMENT HISTORY AND CREDIT  
WORTHINESS, WE ARE HAPPY TO PROVIDE THIS WAIVER  
WHICH IS LIMITED TO CUSTOMERS OF LON SMITH ROOFING.

SINCERELY,

  
J. T. VOYAW  
PRESIDENT